

Spartan Railing™ partners with Building Material Distributors, Inc

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FOR IMMEDIATE RELEASE

MINNEAPOLIS, MN – [Spartan Railing](#) is pleased to announce a partnership with [Building Material Distributors, Inc](#) to distribute their premier line of Spartan Railing to dealers throughout California and select counties in Nevada.

Spartan Railing, a patented frameless glass railing system with integrated LED lighting is comprised of mounting hardware (spigots), low-iron glass, and LED globes, providing an architecturally appealing railing system of the highest quality and simplest installation method. Spartan's patented spigot and railing system has completed testing requirements and manufacturing quality control to earn ICC ESR-4816 from ICC-ES®.

"We have been working with the Spartan Railing team extensively over the past few months to make this one of our most strategic product launches because we see a great market share to gain in this space," said Chris Garlieb, BMD Sr. Director of Sales. "Spartan Railing has engineered how to take the risk out of glass delivery and estimating for our LBM customers - a challenge that for decades has been handed off to specialty shops, but not any longer. Combining that ingenuity with beautiful aesthetics and ease of installation, we believe BMD and Spartan Railing provides an unbeatable combination," added Chris.

"BMD is the perfect partner for Spartan Railing as their product mix, customer base, and employee-owned culture are exactly what we were looking for", said Mike Kunard, co-owner at Spartan Railing and parent company Illuminated Balustrade Australia. "California is an exceptional market for us as we build our distribution footprint across the country with high demand nationally for an "unobstructed view" railing system that complements every architectural style. This is exactly what Spartan Railing delivers."

About Spartan Railing

Spartan Railing is formed by a powerful partnership with 60 years of expertise in manufacturing, distribution, and construction. The #1 brand of illuminated glass railing team is led by Mark Behnecke, founder and patent holder of Illuminated Balustrade Australia who also gained success as a luxury deck builder in Australia. Pat and Julie Noonan have been industry leaders for nearly 20 years, building over 10,000 deck related projects and winning numerous national awards. Mike Kunard has led major manufacturer sales, distribution, marketing, and product development initiatives for global brands in outdoor living.

Building Material Distributors, Inc is a building solutions company. For more than 75 years, BMD has been supplying lumber yards, dealers, home centers and hardware stores with the finest quality building products. An employee-owned wholesale distributor, BMD supports and grows our partners by providing unparalleled customer service, and our experienced and talented workforce makes BMD an innovative leader in our industry today.